

What Clients say about their Real Estate experience With Phil Holm

Testimonials



*What a fantastic experience/ fantastic guy! Phil was knowledgeable and patient with as we went through the process of finding a new home in a new state. **Adam & Megan C.***

Phil Holm Has been our Realtor for 3 years, we would not consider using another realtor at this point or in the future. We initially met Phil at a recommendation from our children's church nursery instructor. After interviewing several realtors to sell our home we chose Phil. This choice was based upon his integrity, honesty and his general appeal (largely to our youngest daughter). He very quickly established a sense of mutual trust and respect in our relationship later, after many repeat experiences with Phil we have come to appreciate his commitment to our goals and insight into the market.

We contacted Phil after an unexpected return to Minnesota 2 years ago and enlisted his help to find a new home in the southwest Minneapolis –Edina area. After buying and selling several houses within a short period of time we had become very selective in the house we were looking for. Over the span of 2 years Phil was available at a moment's notice to show us a house that we had seen or that had come up on the mls that fit our search criteria. We had seen easily over 100 houses during that time. Phil never became frustrate with our indecision or tried to pressure us. Even after seeing all of these houses, he would honestly point out the features and faults and re-direct us to our original goals. I can honestly say that he was more patient with the prolonged house hunting than we were.

*We recently found our home. The purchase of the house had some bumps and uncertainties that Phil expertly guided us through. He re-assured us when we needed it and initiated action when necessary. Our home exceeds our expectations, we are completely satisfied with it. We would not have found it without Phil's knowledge, commitment, patience and guidance. We really can't imagine a better realtor than Phil Holm, selecting him was one of the best decisions we could have made. **Dr. Charles and Cynthia P.***

"Phil helped our family buy our new house, and sell our old house. For buying, he provided us with price analysis of comparative homes, set-up a dozen walk-through, made maps for us to look at potential walk-through, and helped us through the maze of paperwork involved. For selling, Phil brought in a stager to spruce up the place, paid for a home warranty, held two open houses and got my home sold in 16 days \$3,000 over my asking price. Not bad considering it was October, and the market was dropping fast. To be fair to my house, it helped sell itself with great old woodwork, and a larger than average yard for the Longfellow Neighborhood of Minneapolis.

*"Phil is very organized, punctual, and a lot of fun. He worked really hard on our behalf to help us find the right house, and he spent many extra hours at our old house helping us get ready for putting the house on market. Since we had already moved when we put our old house on the market, Phil had the added job of checking on our property daily to make sure all was in order. I had Phil represent us at closing, which was a good thing since the buyer tried to sneak in their costs on our side of the ledger. Phil caught it and made sure everything was as agreed to in the purchase agreement. I opted for the full 7 percent commission as that got me a free home warranty, staging, home inspection, the daily check-ups, open houses every week, and the added commission that would go to the buyer's agent as an incentive to show the house to their clients. I felt I needed all that extra stuff since I was selling in October. He sold the house in 16 days, \$3,000 above the asking price." **Jonathan & Diane***

*Phil Holm did an excellent job of selling our home. He helped us decide the price, brought in a stager to help in the showing, arranged for a photographer and showed his pictures on his web-site including a 360 degree tour. He was always prompt with appointments, and available for our questions. He had several open houses and was diligent in pursuing customers. He was most helpful during the closing which went smoothly. We highly recommend Phil for your agent when selling or buying a home. **Dr. and Mrs. Richard Soderberg***

Finding the house...you can call Holm!!

Edina Realty

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Phil worked hard to sell our house and he achieved fast results, 1 month! He contacted us at every opportunity to let us know how it was going, he also responded to our emails and call promptly. **Phil listened to what we wanted and provided us with excellent advice in getting our house market ready.**

Phil is genuine...achieves results...he made our experience of selling our home and buying a new one fun. Even though we were selling and buying a lower-priced home, you treated us like millionaires. We had every bit of confidence in you and you came through. Thanks so Much!!!! **Molly & Dr. Panic**

We decided we were ready to buy our first house...then we started freaking out... what now?! Phil Holm to the rescue!! We contacted Phil and it was smooth sailing from there. He walked us thru the process step by step, provided great insight into the real estate business and never put any pressure on us. He was in constant contact and replied to our messages with lightening speed. **Once we were ready to make an offer, he made getting us the house his top priority. We wrote up an offer that night and he presented it to the seller in person the next morning. His killer negotiation skills got us a deal we were thrilled with. We highly recommend Phil for your real estate needs. He gets the job done and then some... Best of all he does it with endless energy and a great sense of humor. Thanks Phil You Rock! Tim & Alison**

As first time home buyers we thought our home buying experience with Phil was exciting and educational. Phil treated us like friends and not just his clients. **He is extremely dedicated to his clients and goes above and beyond, even willing to write a purchase agreement at 11PM on a Sunday! We will definitely be looking to Phil for our future home buying and selling needs.**
Jeff & Kari

We enjoyed working with you because of your positive energy, attention to our needs, and hard working nature. We went into this home buying process with a lot to learn. **We are so thankful to have met a Realtor who was willing to take the time & interest in young home buyers. We will gladly recommend you to our family and friends in the future. Thank you so much for helping us find our new home.** **Abby & Dan**

You did such a great job giving us a whirlwind tour over the weekend of over 20 homes. **You were very prompt on helping us make offers on two different homes and then getting our dream home. We have nothing but positive things to say about you and will recommend you to everyone we know. Thanks so much Dr. & Mrs. Wilkey**

Thanks so much for your expertise! **I appreciate the fact that you told me "not to rush", especially in this market. Because of you, I found a great home at a great price! Thanks for being great at what you do, but more importantly, becoming a friend of mine!**
Doug Z.

Good Salesman comes prepared. Works hard for his customer and give great advice. Phil has what it takes to get the job done.
Michelle & John

- Very well informed about changing market conditions
- Understood my special needs- did not try to use the cookie cutter approach
- **Very willing to show vacant, foreclosed properties, and very honest and knowledgeable about condition and needed repairs**
- Extremely flexible in scheduling showings
- Did not try to rush or force my decision, very much appreciated

Randy G.

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I have enjoyed working with you Phil. You have filled me in with the things I needed to know about putting my house up for sale and suggested ways that would make it easier for me like packing all of my things and actually moving to my new cluster home before you put a for sale sign up.

You were very helpful in making it easier for me to accept that I need to sell my home, I'm so glad we were able to accomplish that event on August 3rd and close on October 15th. That was a real accomplishment and at a great time before winter came upon us.

Jean McD.

P.S. Thank you for the Christmas card you were a great Santa Claus!

"Incredibly helpful..., Great at listening to what I wanted from a home...Very concerned about my well being...Always put me, as a client, first!...Good attention to detail and noticing things I wouldn't have noticed...Very available by phone, e-mail, etc.etc...Work ethic an A+...."

Claire G

"We just bought our first home in September of last year. It was such an exciting time, and Phil made the whole process go so smoothly for us. Being that this was our first time going through this process, we felt a little overwhelmed. Phil did an amazing job at explaining the whole process to us, making sure we were comfortable, and that we knew what was happening. I expected a complicated, long process. But it was far from it! We started working with Phil in August, and we closed on our home Sept. 28th! I kept feeling like, "Isn't there more I should be doing? More paperwork...something?" But Phil took care of everything, taking the stress of it all, off of us. We love our new home, and our first home buying experience was wonderful!"

Shannon & Aaron

After spending a few moments discussing priorities Phil Holm picked up on everything we were looking for in a home. He could sense how we felt about each home visit and actually recalibrated his search based on our feedback. His interactions, knowledge & skills are by far superior in every sense of the word! We loved working with him. His professional creative energy and infectious enthusiasm made the "job" of house hunting fun, relaxed and confident search. We will do business again! When we are in the market again Phil Holm is the first call we will make.

*Phil Holm takes the time find out only what kind of house, you need, but who you are as a person. Thanks for everything xoxo
Erin & Jonathan G*

Space for your comments after your home is

